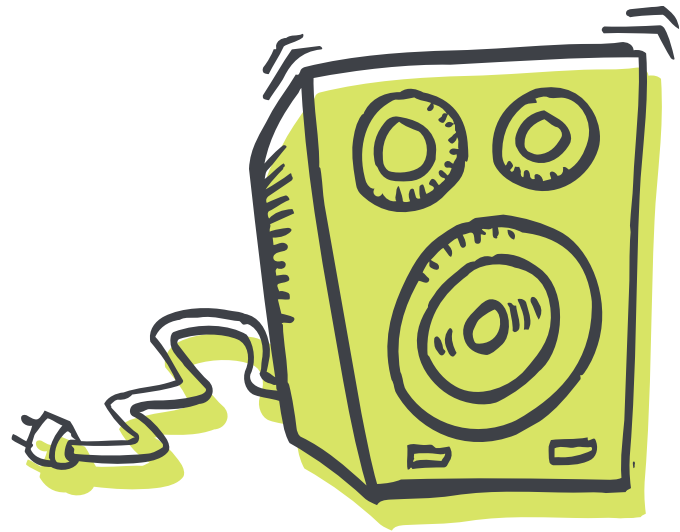


(though you shouldn't hear anything yet)

You can listen through:



Computer Speakers

Turn them up!



Dialing in by Phone

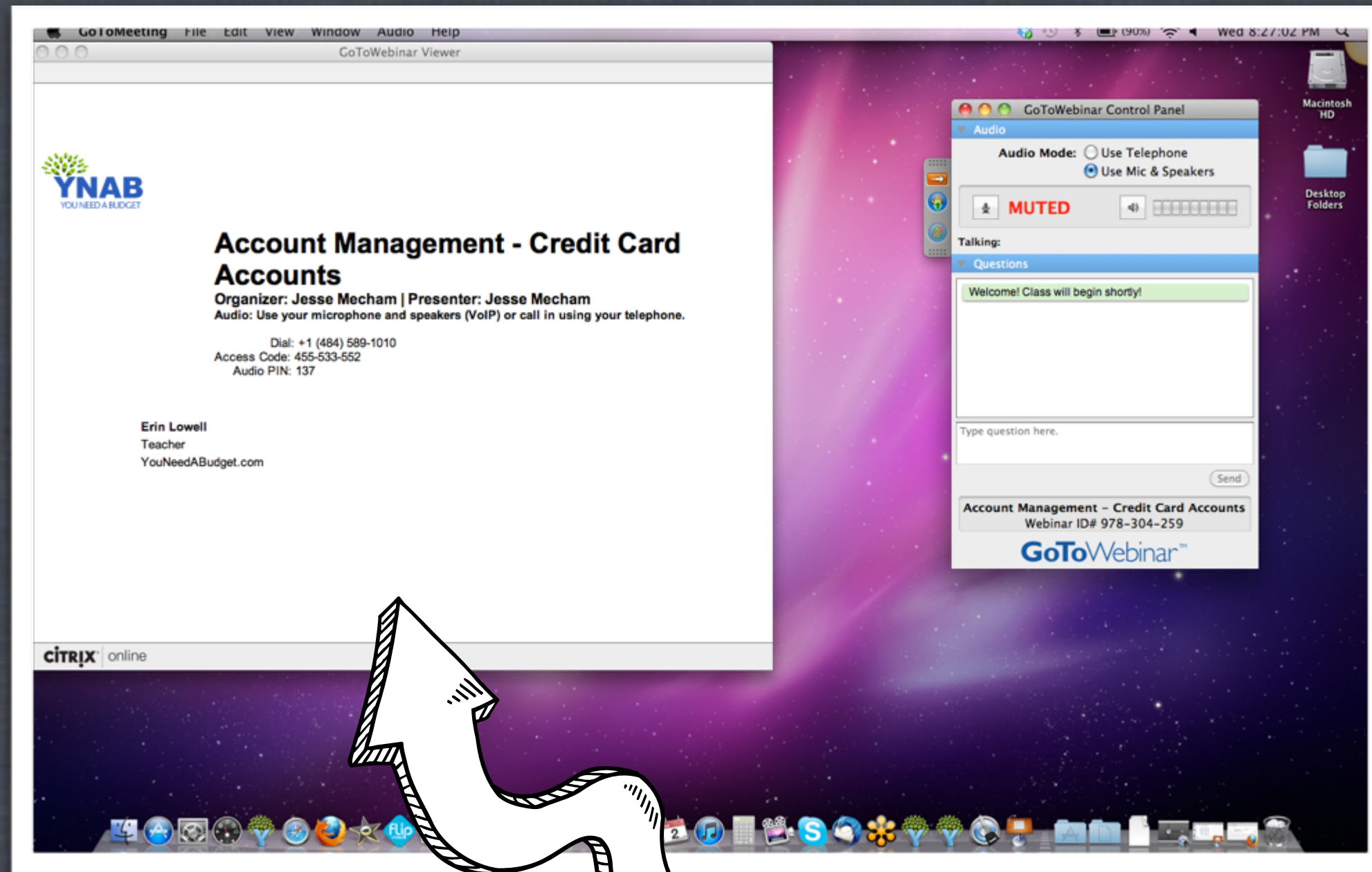
Check your email!

You Haven't Budgeted Like This

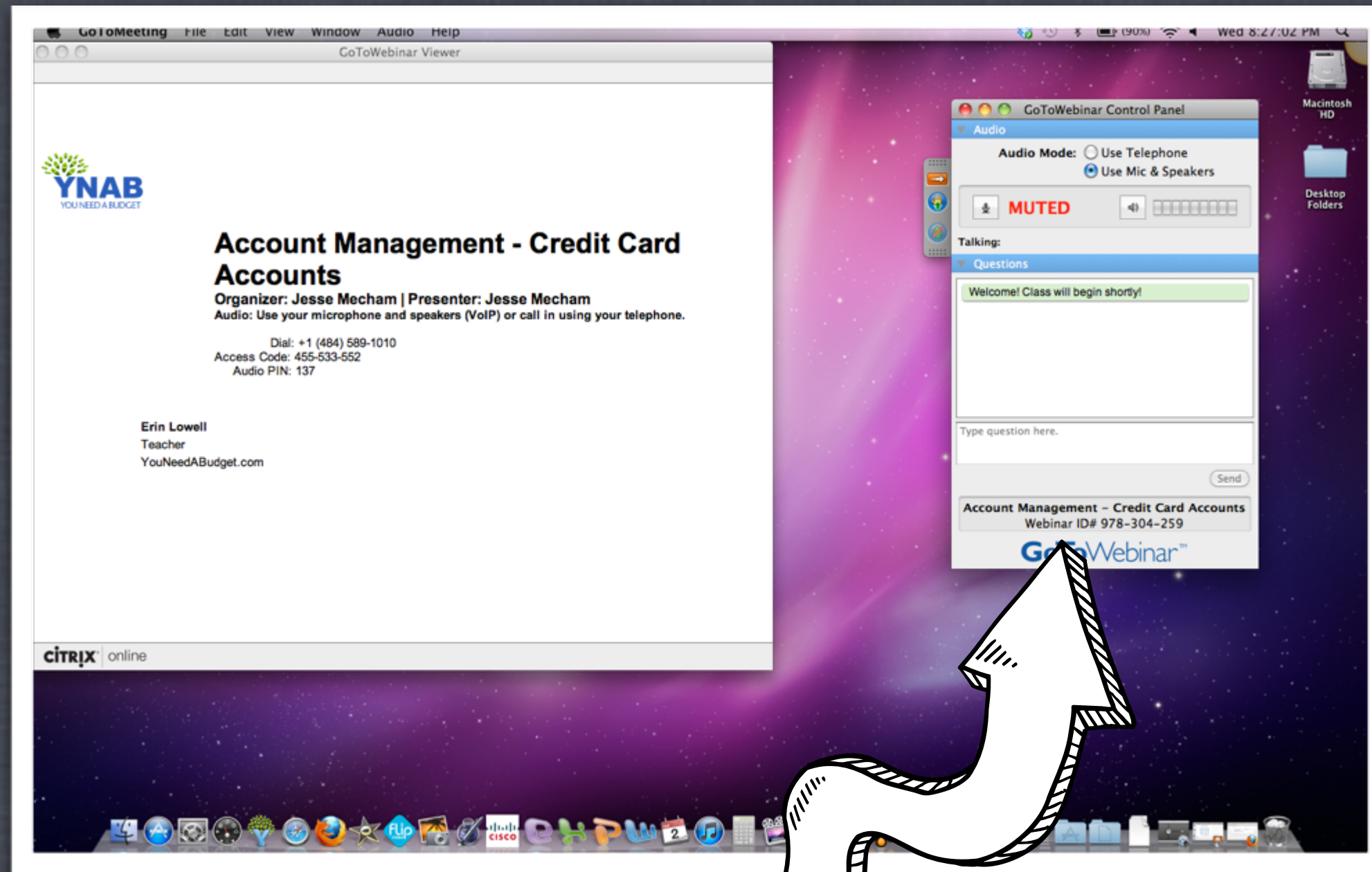
Dealing with Different Paycheck Cycles

**You Need
A Budget.**

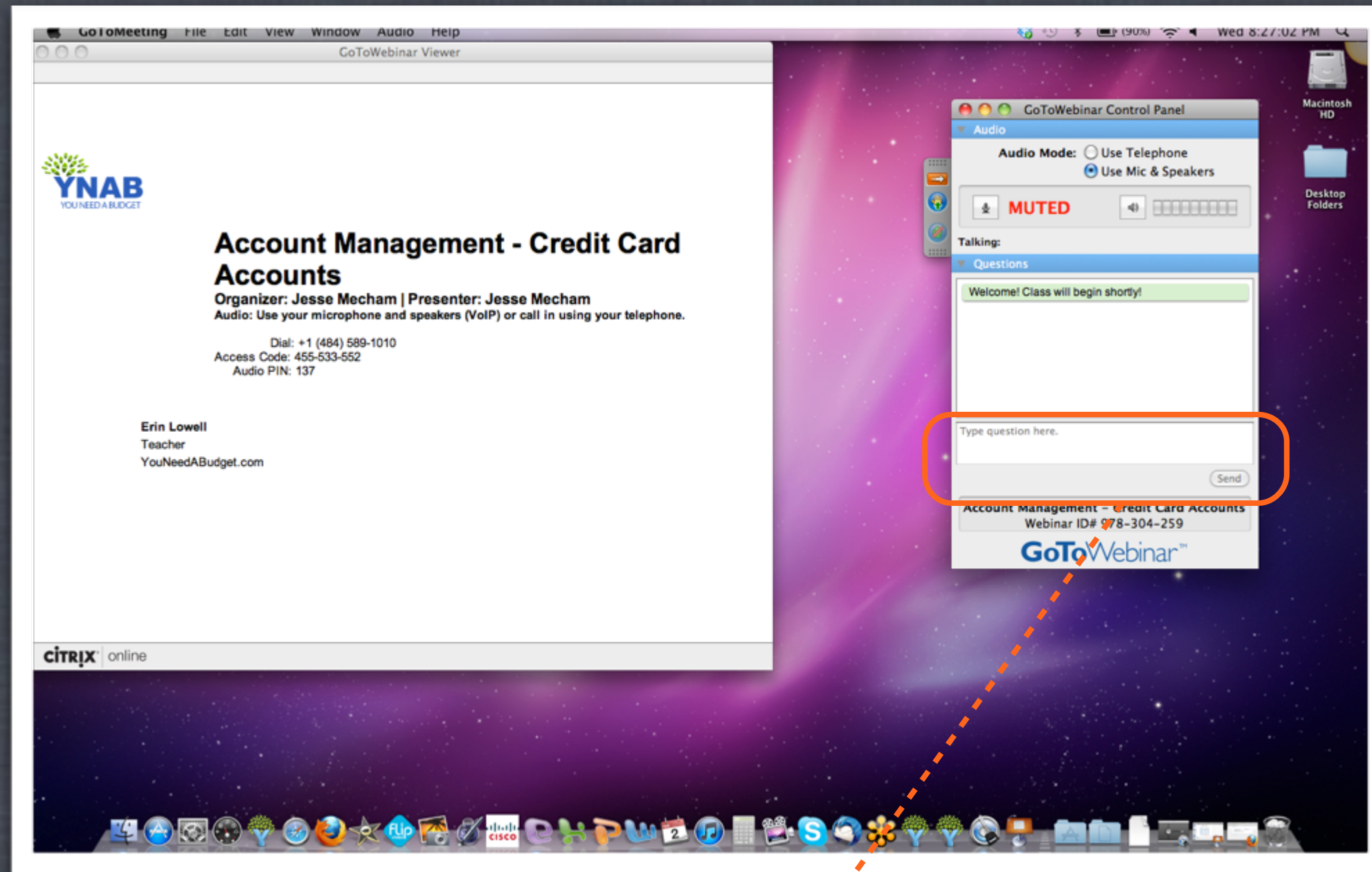




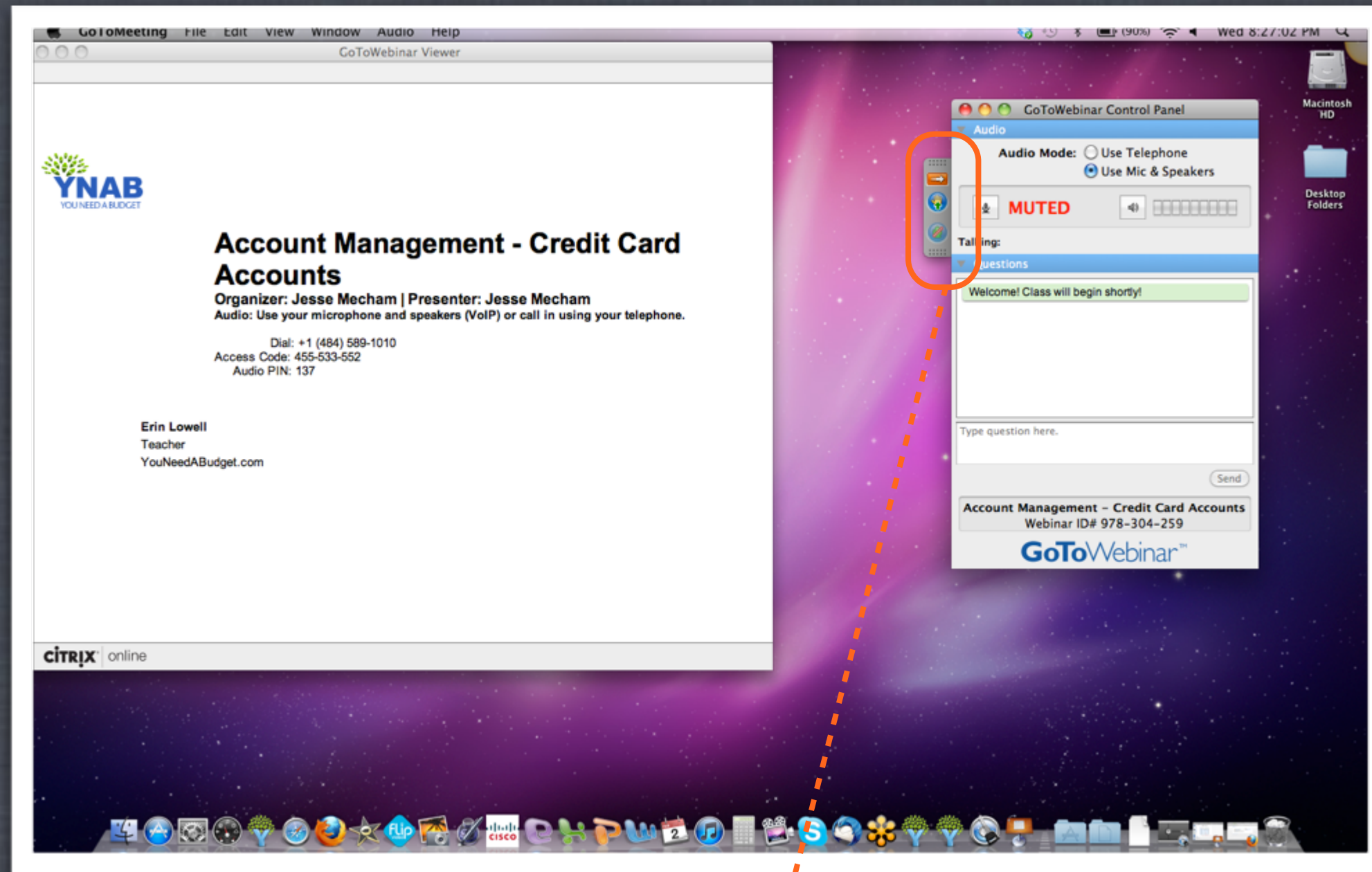
GoToWebinar Viewer



GoToWebinar Control Panel



Type questions here!



Click if you can't see the control panel



I'll leave time for open Q&A.



Please hold all questions until I ask for them.



We'll share links to the class slides and recording at the end of the class.

Outline

- Challenges of Different Pay Cycles
- Rule Four
- Pay Cycle Strategies
 - Paid Multiple Times a Month
 - Paid Monthly
 - Paid Irregularly or less than Monthly
- Final Thoughts

Software Giveaway!

Not Covered:

- YNAB's Rules
- Credit Cards
- Business Questions

Check out our
"Getting Started"
course!



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Different pay cycles can make budgeting **confusing**.

"I'm not sure when I'll get paid or how much it will be!"

"I get paid on the 25th, but that money is for next month. What do I do?"

"I'm paid weekly. A monthly budget won't work for me."

People think their pay cycle
won't work with YNAB's
monthly structure.



SECRET: Think more about the **jobs the money needs to do.** Think less about the pay cycle or YNAB's monthly structure.

"What does this money need to do before I'm paid again?"



Outline

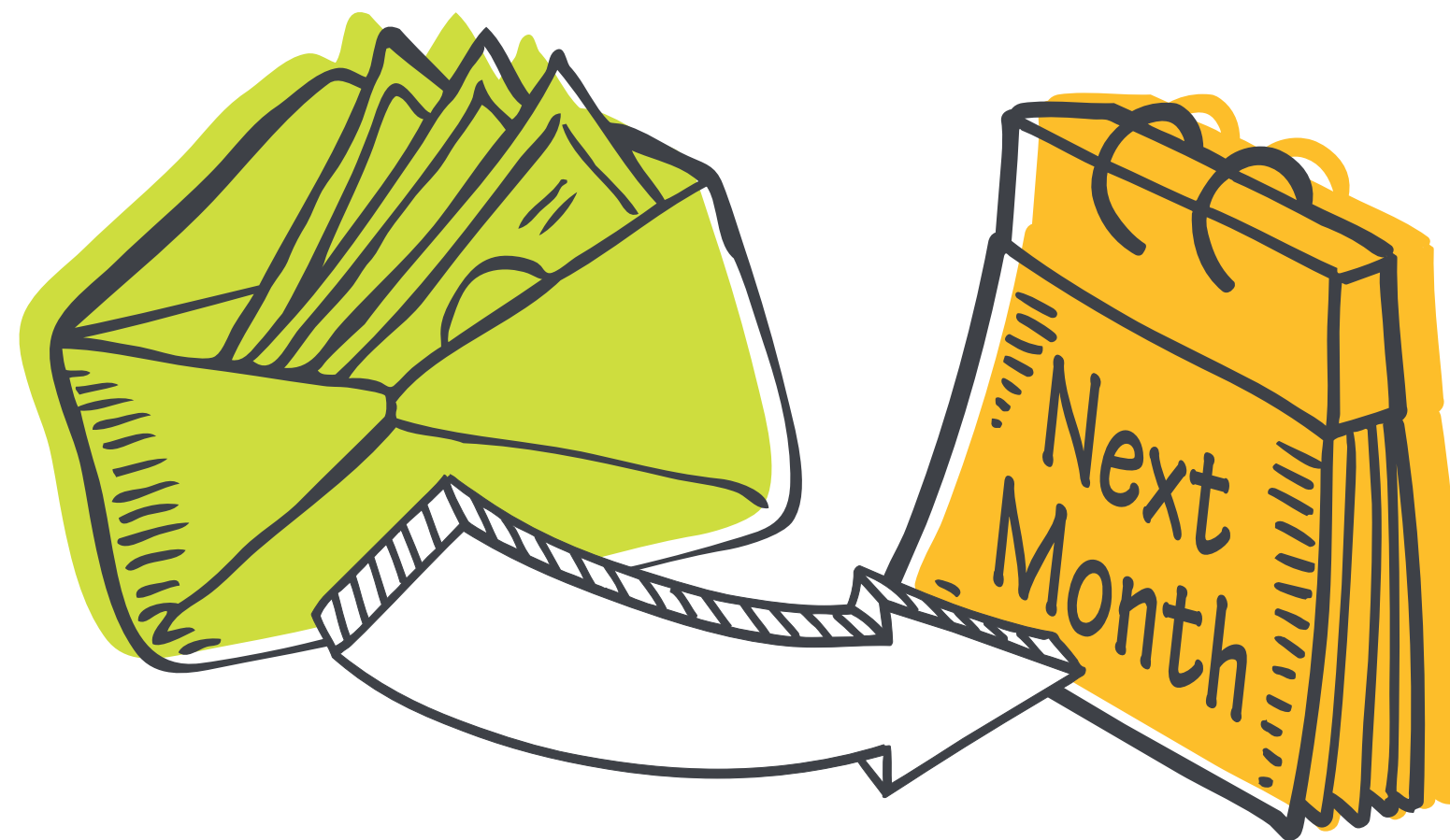
- Challenges of Different Pay Cycles
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Rule Four builds in a cushion of time.

This can help **everyone.**



Live on
last month's
income.



THE YNAB BUFFER

Build a financial cushion.



THE YNAB

BUFFER

Stop timing paychecks to bills.



If you have a low income month and no Buffer, **you're scrambling to cover things.**



*This month's
income is down.*



If a **low income month** and a Buffer, you'll have time to adjust.



*This month's
income is down.*



*Next month
will be tight!*

You can **cut back now**, or do something to **bring in more income.**



*This month's
income is down.*



*Next month
will be tight!*

Rule Four lets you be proactive instead of reactive.



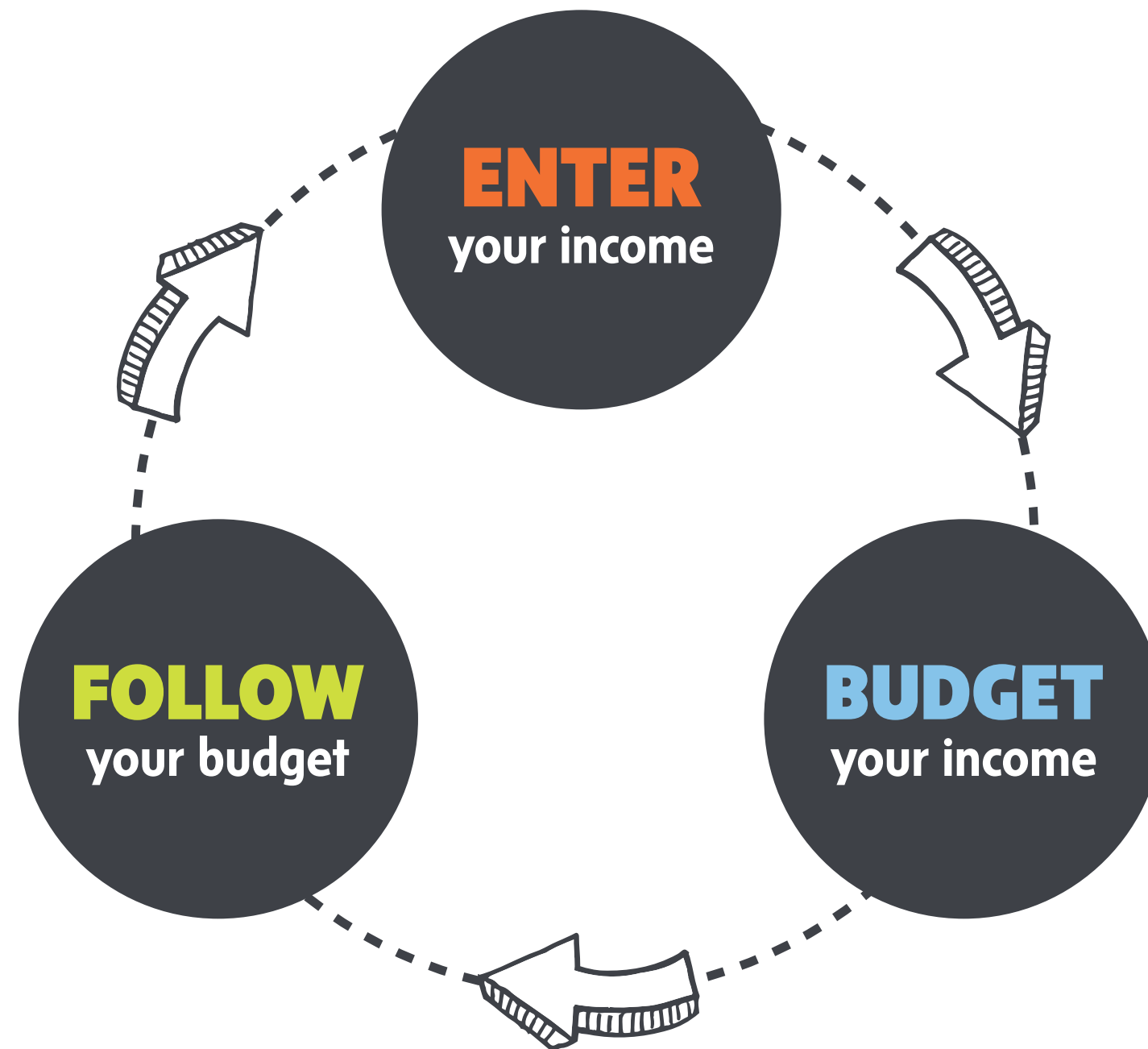
What do you do in the meantime?

"I'm not sure when
I'll get paid or how
much it will be!"

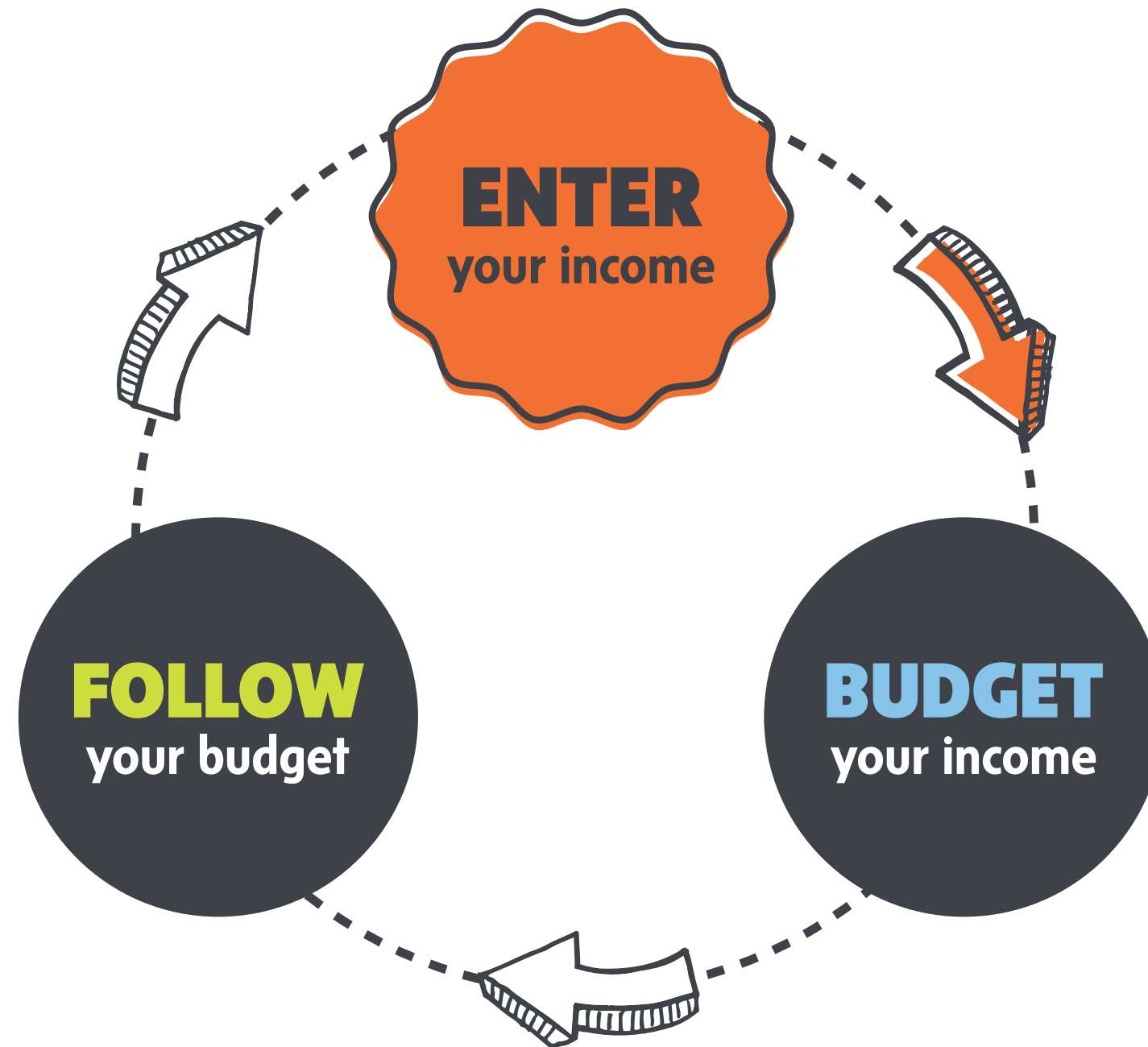
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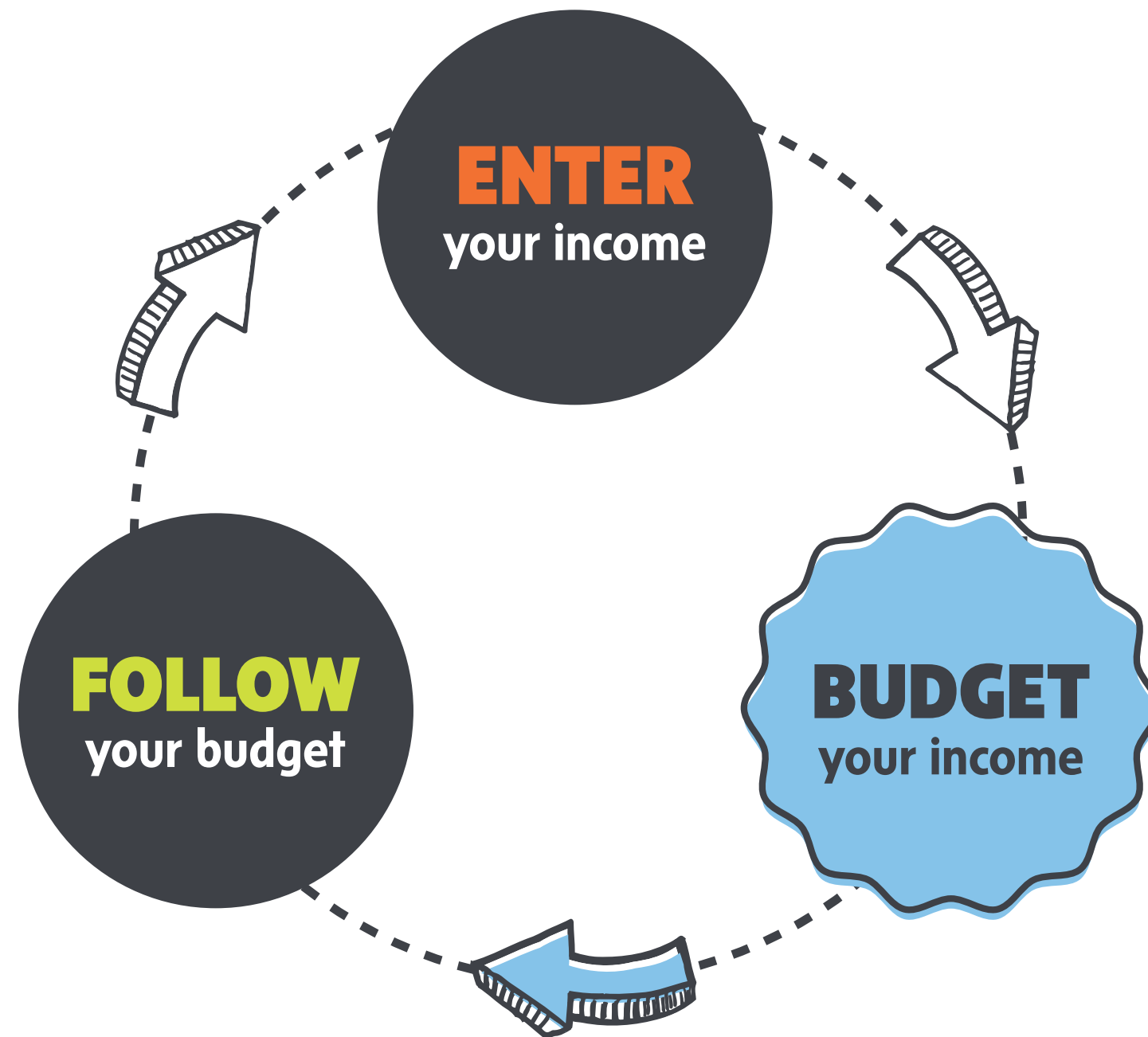
Use YNAB's **Three Step Process** to simplify things.



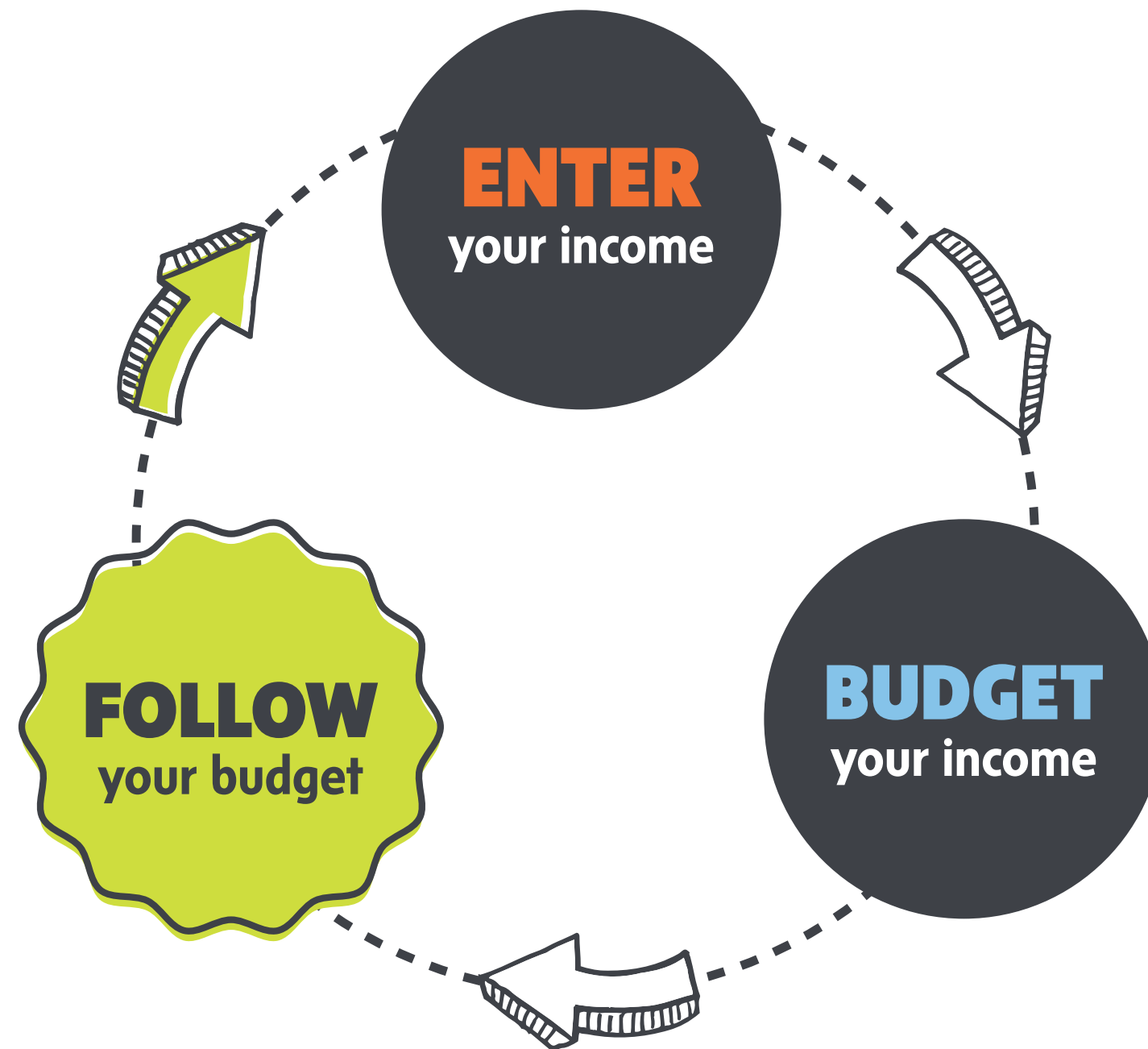
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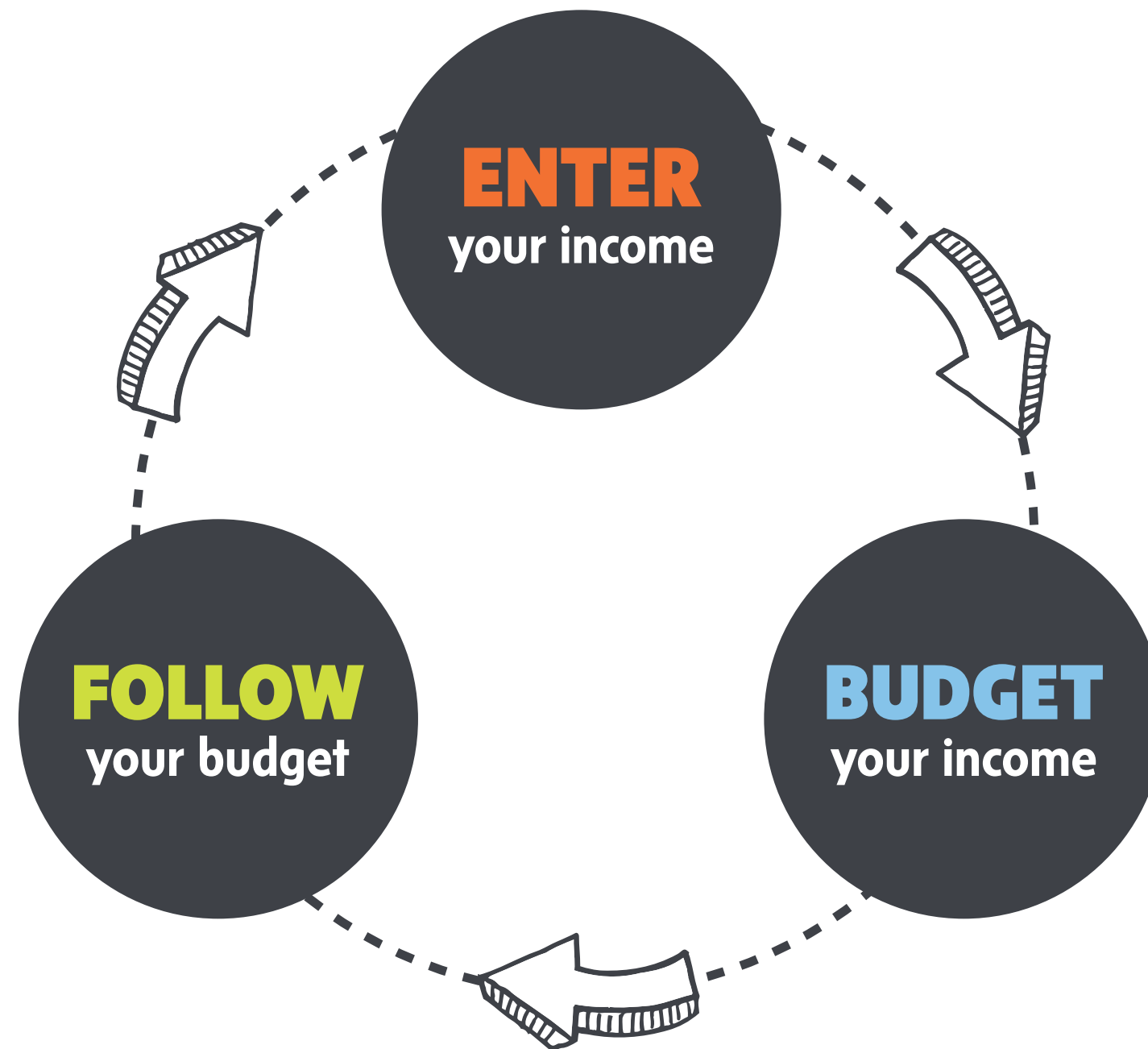
Use YNAB's **Three Step Process** to simplify things.



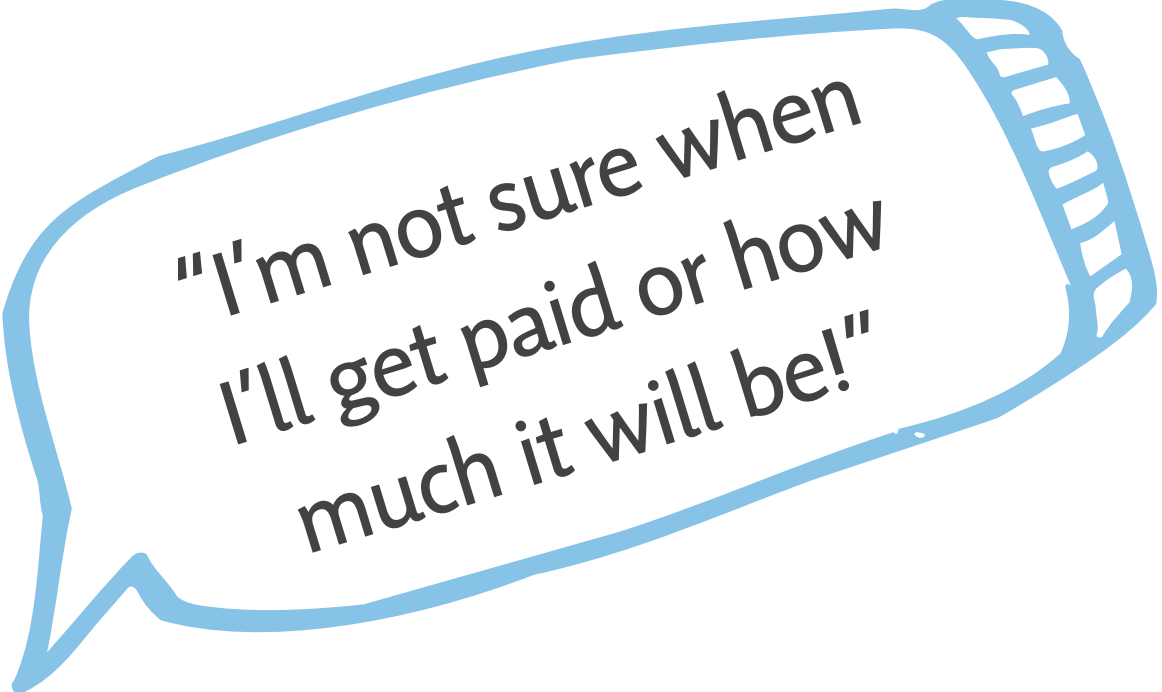
Use YNAB's **Three Step Process** to simplify things.



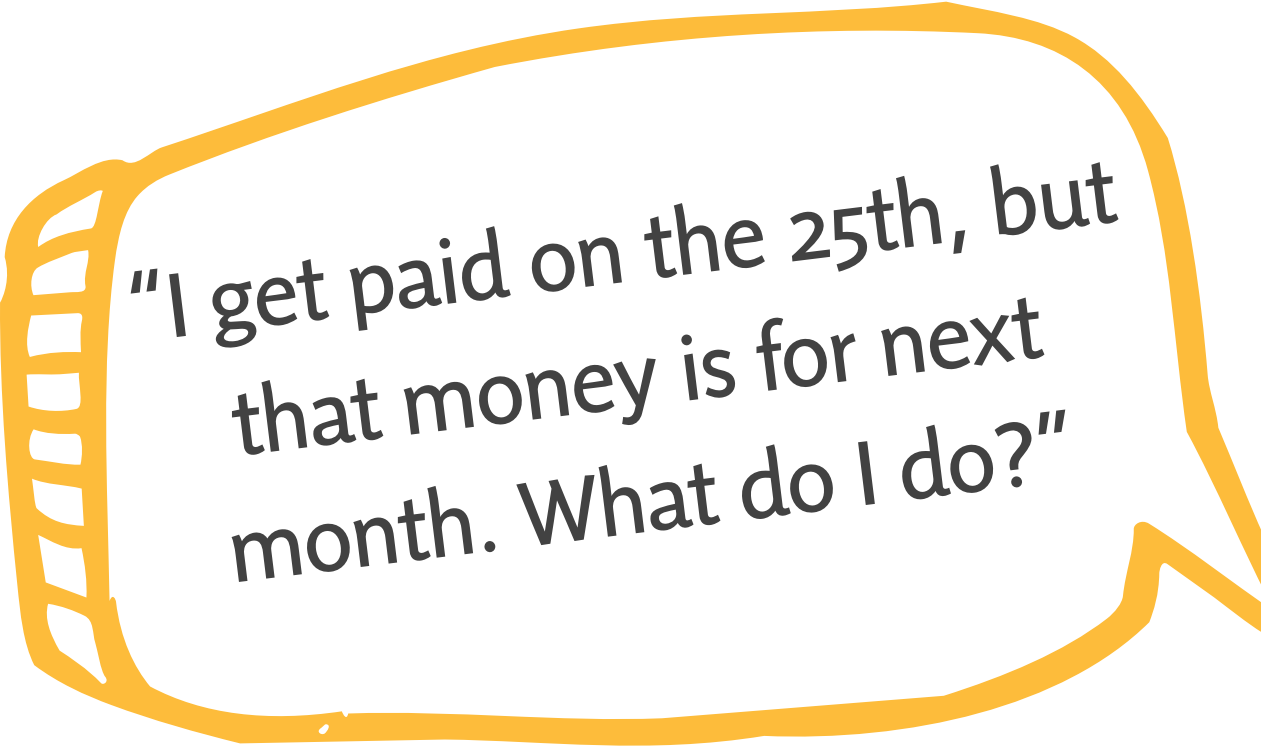
Use YNAB's **Three Step Process** to simplify things.



The Three Step Process works in **ALL** these situations.



"I'm not sure when
I'll get paid or how
much it will be!"



"I get paid on the 25th, but
that money is for next
month. What do I do?"



"I'm paid weekly.
A monthly budget
won't work for me."

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Let's start with **Step One** and look
at some different **pay cycles** first.



Paid a few times a month

\$400 every week

\$1200 every other week

\$1000 on the 1st and 15th



Paid a few times a month

\$400 every week
\$1200 every other week
\$1000 on the 1st and 15th



Paid Monthly

1st of the month
23rd of the month
30th of the month



Paid a few times a month

\$400 every week
\$1200 every other week
\$1000 on the 1st and 15th



Paid Monthly

1st of the month
23rd of the month
30th of the month



Paid irregularly or less than monthly

\$8000, commission
\$6000, start of the semester
\$9,000 when the sale goes through



No matter which group you belong to, you need to **enter the income when it arrives.**

When you're starting,
enter it for this month.



Step Two is where you'll
develop a **strategy.**

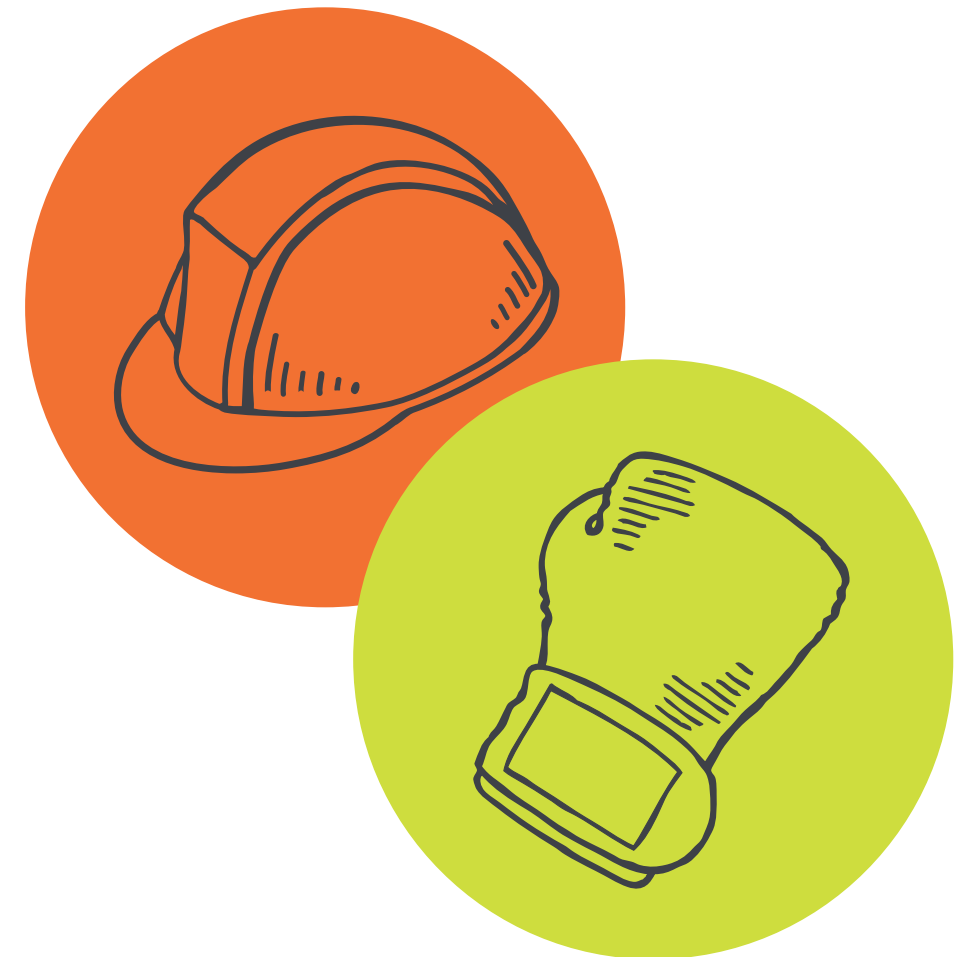



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If you're paid frequently, you don't budget very far into **time**. You budget more often and make adjustments.

**You're budgeting
for the now.**





*What does this
money need to do
before I am paid again?*

Prioritize your budget.



1. Immediate Needs



2. Bills

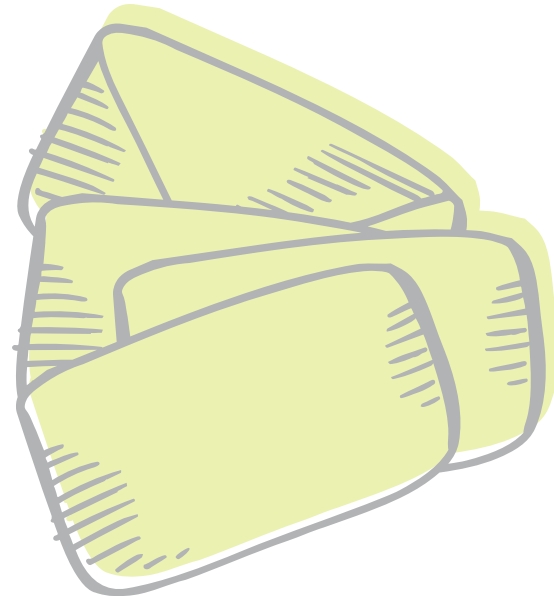


3. Rainy Day Funds

Prioritize your budget.



1. Immediate Needs



2. Bills

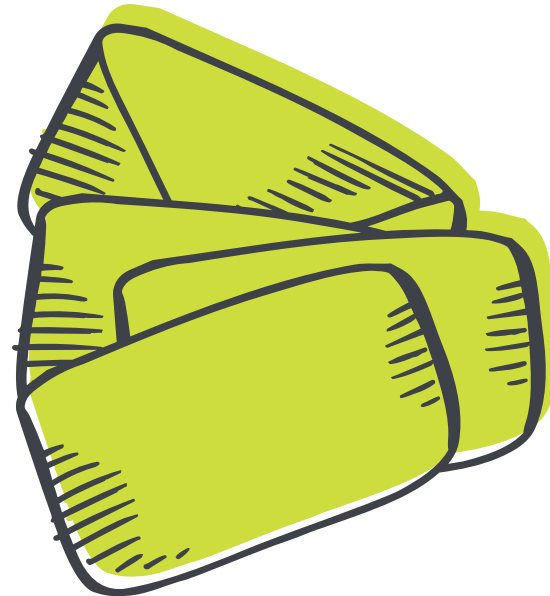


3. Rainy Day Funds

Prioritize your budget.



1. Immediate Needs



2. Bills

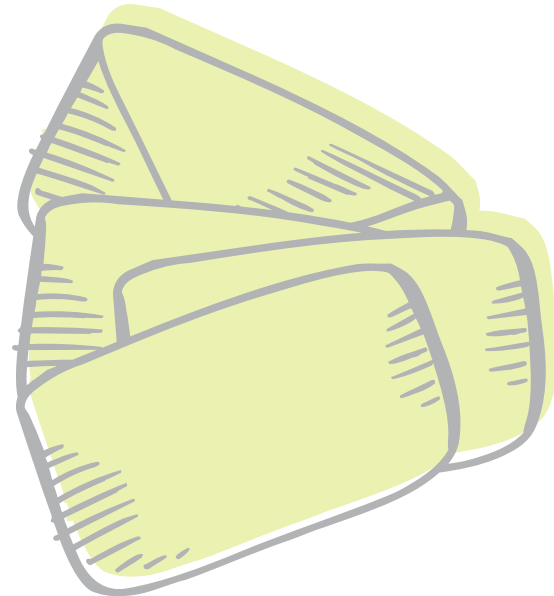


3. Rainy Day Funds

Prioritize your budget.



1. Immediate Needs



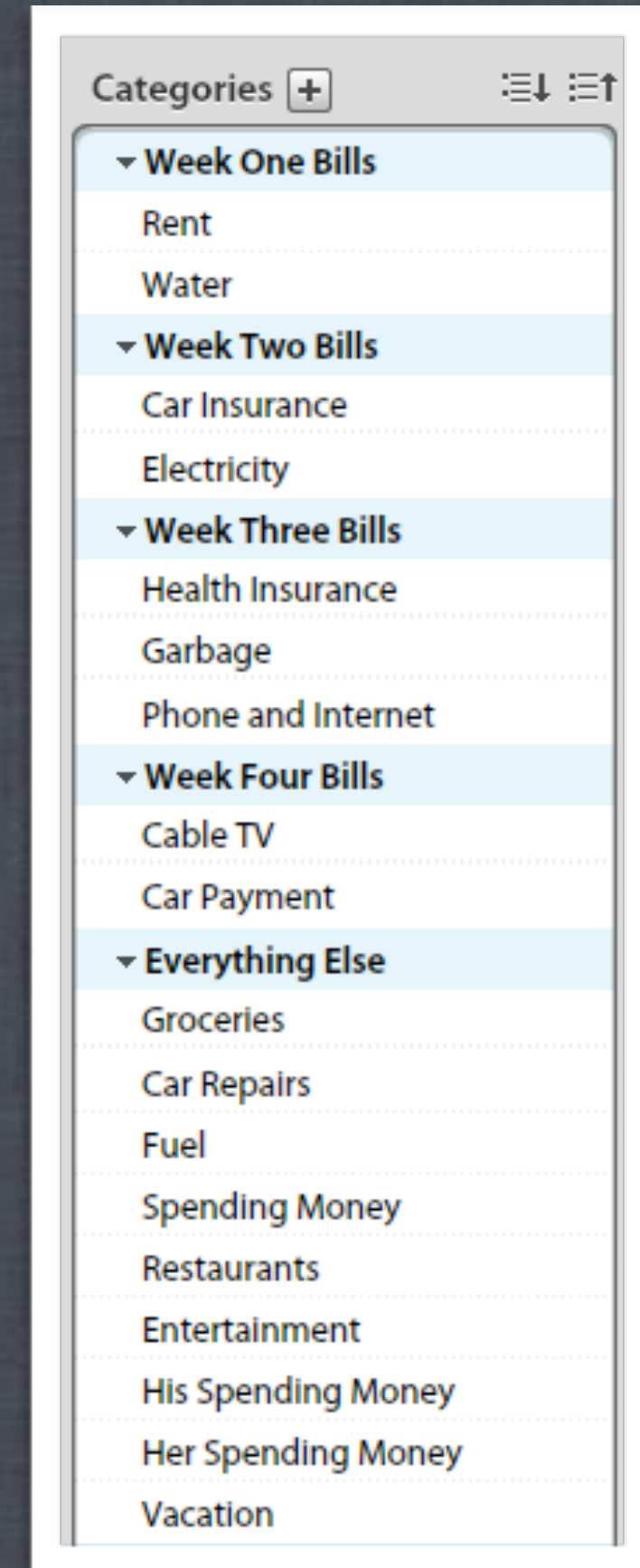
2. Bills



3. Rainy Day Funds

In the short term...

Organize your
categories by pay cycle.



The Scheduler



- Make sure you don't forget any bills.
- See what's coming next.
- Help plan your budget.

This is for **future transactions.**

1

✓ Edit Transactions ▼

Scheduled Transactions

<input type="checkbox"/>	Date ▲	Frequency	Payee	Category	Outflow	Inflow	+
<input type="checkbox"/>	10/05/13	Monthly	Verizon	Monthly Bills: Phone	82.45		▲
<input type="checkbox"/>	10/09/13	Monthly	Electric Company	Monthly Bills: Electricity			
<input type="checkbox"/>	11/01/13	Monthly	Landlord	Monthly Bills: Rent	800.00		
<input type="checkbox"/>	12/22/13	Every 3 months	Acme Insurance	Rainy Day Funds: Car Insurance	345.00		
<input type="checkbox"/>	02/14/14	Yearly	Department of Motor Vehicles	Rainy Day Funds: Car Registration	112.50		
+ Schedule a new transaction							

Transactions here don't affect the account or budget.

YNAB

Outline

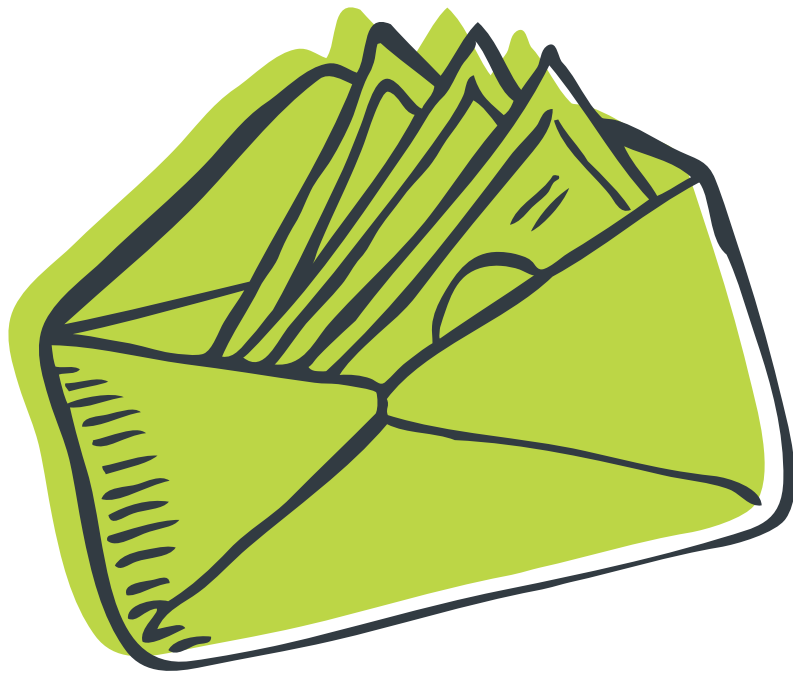
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If you're paid monthly, even near
the end of the month, you can still
budget now.

**You can budget now
and spend later.**

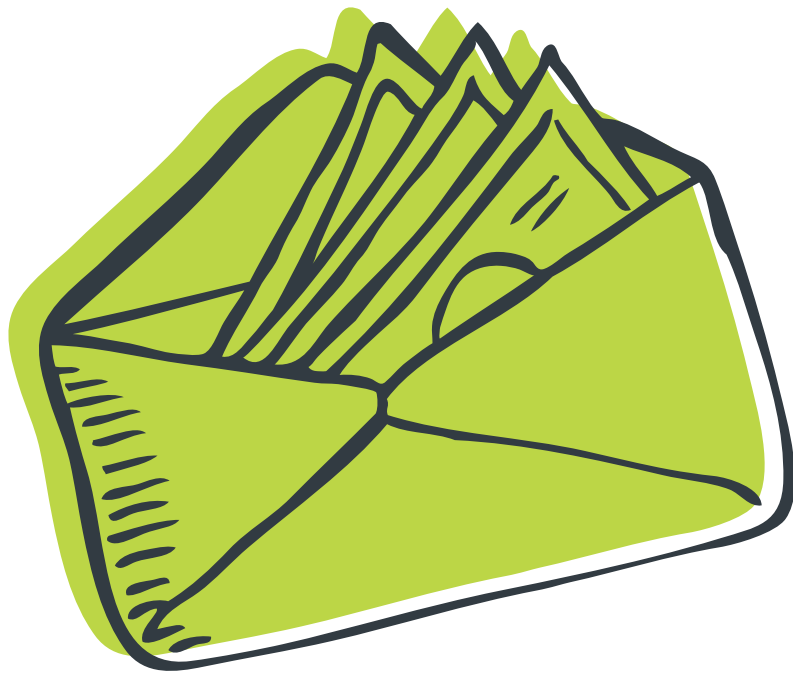


Think of it this way:



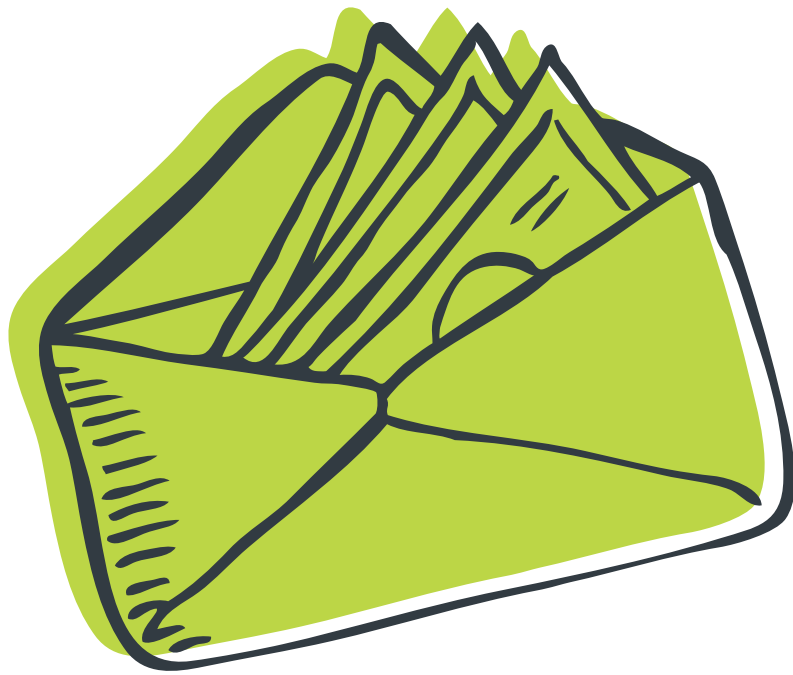
You put money in an envelope this month and tuck it in a desk drawer. You walk away...

Think of it this way:



...You go back and check the envelope next month. The money is still there.

Think of it this way:

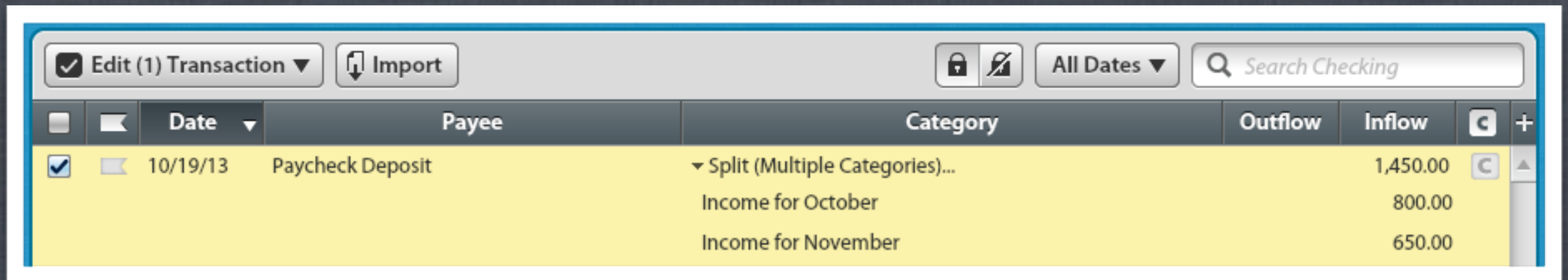


It doesn't matter **when** you put the money in the envelope.

It matters that it's still there.

YNAB

Alternative Approach: **Split the paycheck** between two months.



The screenshot shows a financial application window with a table of transactions. The interface includes a top toolbar with buttons for 'Edit (1) Transaction', 'Import', and a search bar labeled 'Search Checking'. The table has columns for 'Date', 'Payee', 'Category', 'Outflow', and 'Inflow'. A transaction on 10/19/13 for 'Paycheck Deposit' is highlighted in yellow. Its category is 'Split (Multiple Categories)...', which is expanded to show two sub-entries: 'Income for October' and 'Income for November'. The 'Inflow' column shows a total of 1,450.00 for the split transaction, with 800.00 for October and 650.00 for November.

<input checked="" type="checkbox"/> Edit (1) Transaction ▼		Import		All Dates ▼		Search Checking	
<input type="checkbox"/>	<input type="checkbox"/>	Date ▼	Payee	Category	Outflow	Inflow	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	10/19/13	Paycheck Deposit	▼ Split (Multiple Categories)...		1,450.00	<input type="checkbox"/>
				Income for October		800.00	
				Income for November		650.00	

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You don't know **when** income will arrive
or **how much** it will be!



Teacher

Small Business
Owner

Commission
Based Sales



Contractor

Realtor

College Student

Freelancer

Expenses may be somewhat even, but
how do you **even out income?**




Rule Two can even
out income too!



Paid Irregularly

This is for those of you who receive income at least monthly but the timing and/or amount varies.

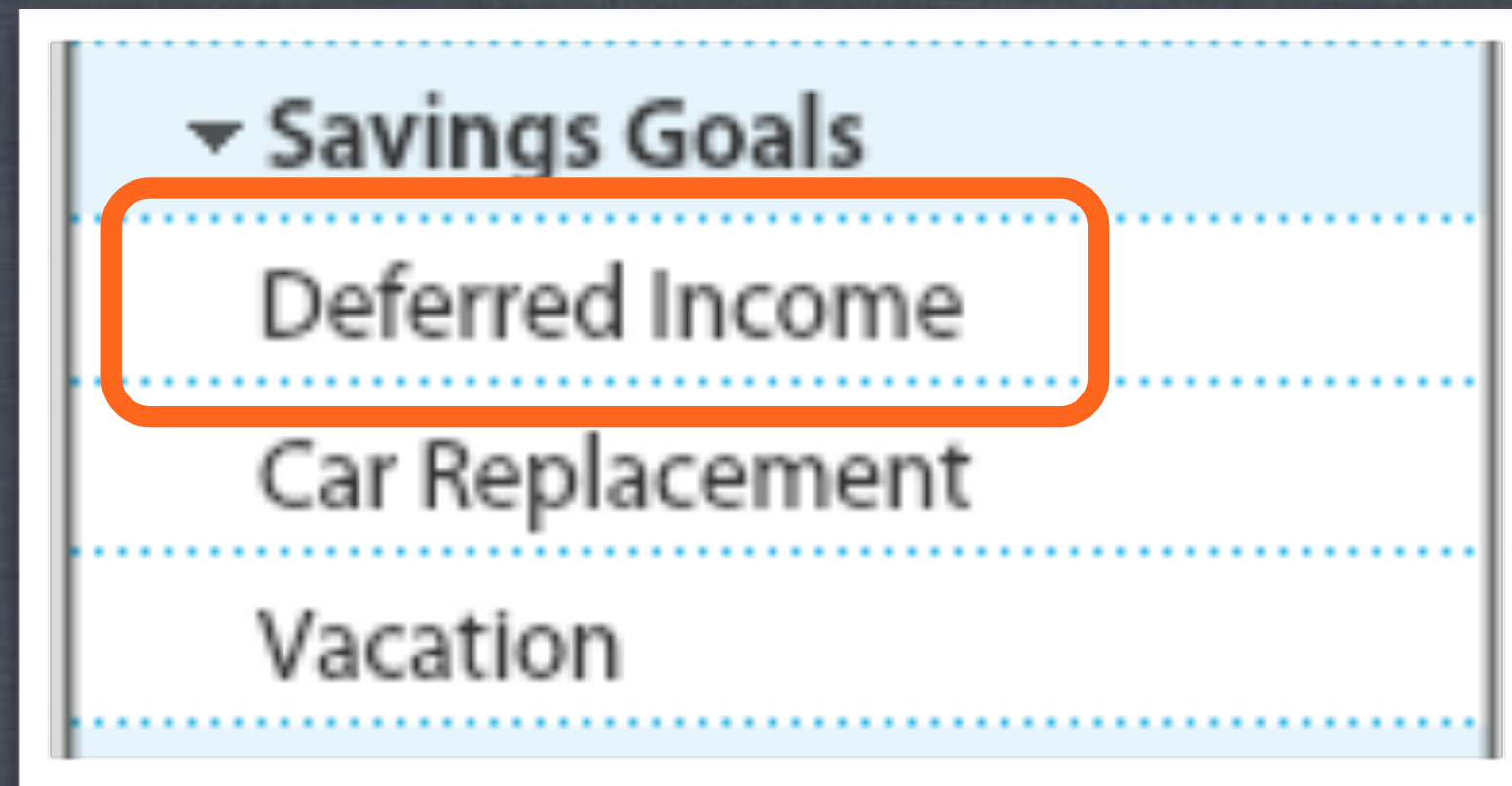


Fantastic, we've saved up quite a bit. We can budget it later in lean months.

3 If you get a big
paycheck, **you can
stretch it over time.**



Create a category called **Deferred Income**.



First fund the current month, then **assign what's left** to Deferred Income.

You're learning to
let money sit.



YNAB

Paid Less Than Monthly

This is for those of you who receive a lump sum and need to make it last for a certain amount of time.



Oh good. We are covered for the next 4 months. Whew.




How much did you get?

divided by

How long does it need to last?

=

**MONTHLY BUDGET
AMOUNT**

	JUNE	JULY	AUG	SEPT
	\$8,000			
	\$2,000	\$2,000	\$2,000	\$2,000



How is a **Deferred Income Category** different than a buffer, rainy day category or emergency fund?

**It has a
different job.**



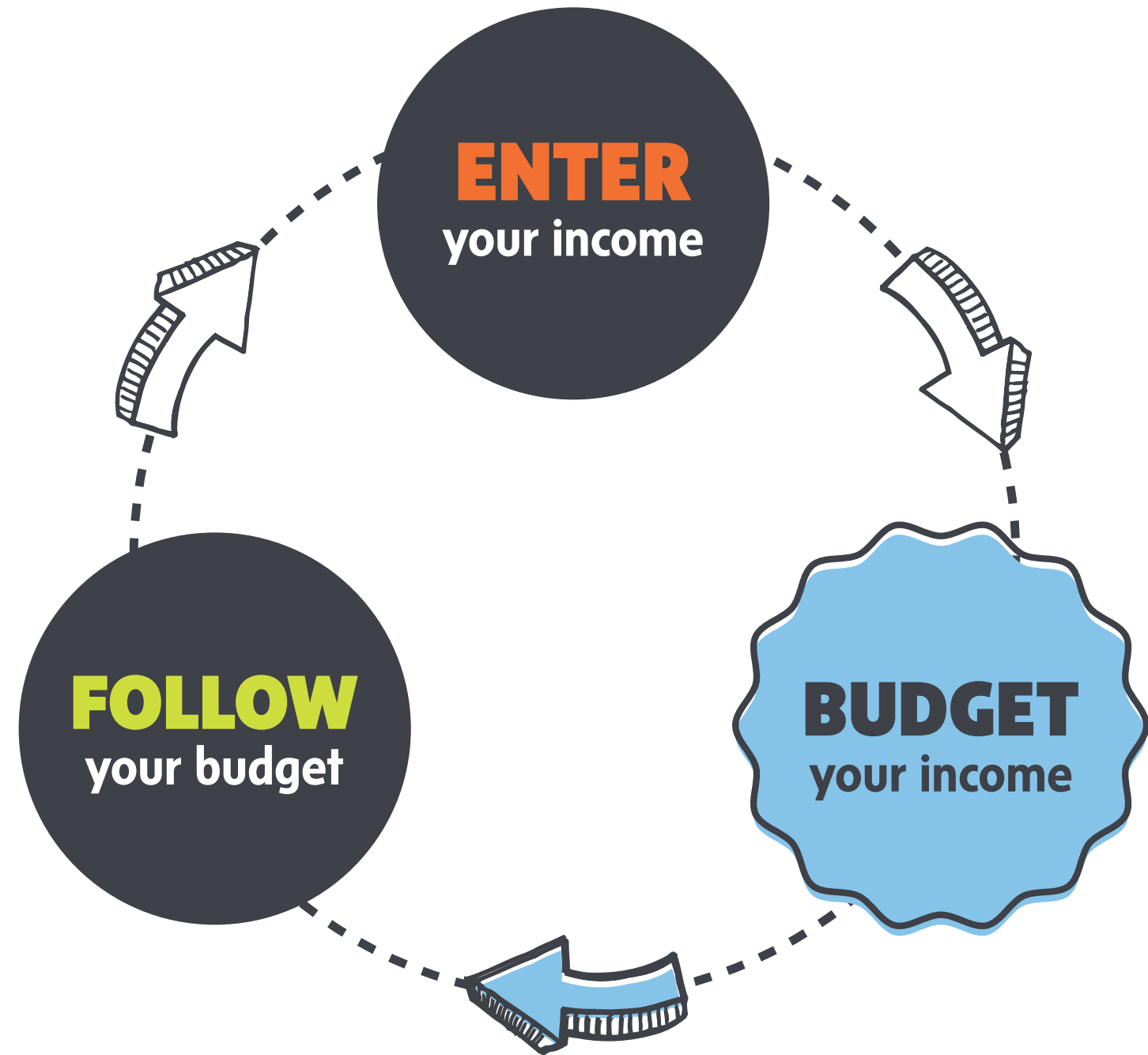
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Regardless of your pay cycle,
follow these **Three Steps.**




The **strategy** in Step Two is the only thing that changes.



This is the step where you'll **track**
spending against your plan.



Spending decisions are made by
focusing on the **Budget**.



CATEGORY	BUDGETED	OUTFLOW	CATEGORY BALANCE
Clothes	\$300.00	-\$175.00	\$125.00

Instead of the
Bank Balance.



Remember, you care about
the total in the envelopes.



You don't care where the
money is located or how
much was added when.

What do you do if you are starting in a lean month? **Prioritize.**



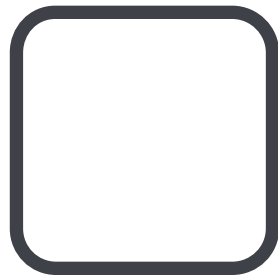
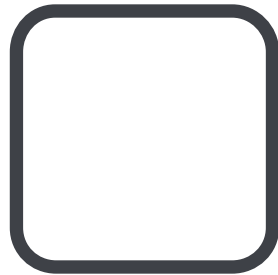
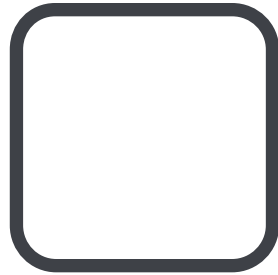
1. Immediate Needs



2. Bills



3. Rainy Day Funds



**Please take our
survey!**

We'd appreciate some feedback on
these webinars so we can improve
them in the future.

Software Giveaway

The winner today receives:

One free copy of YNAB 4

- For you if you're on the trial
- For a friend if you've already purchased

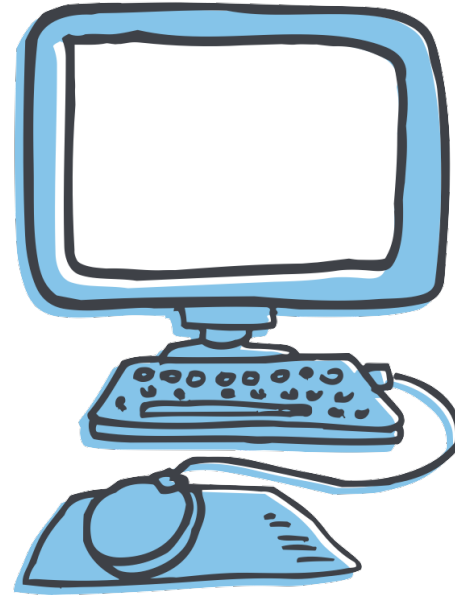


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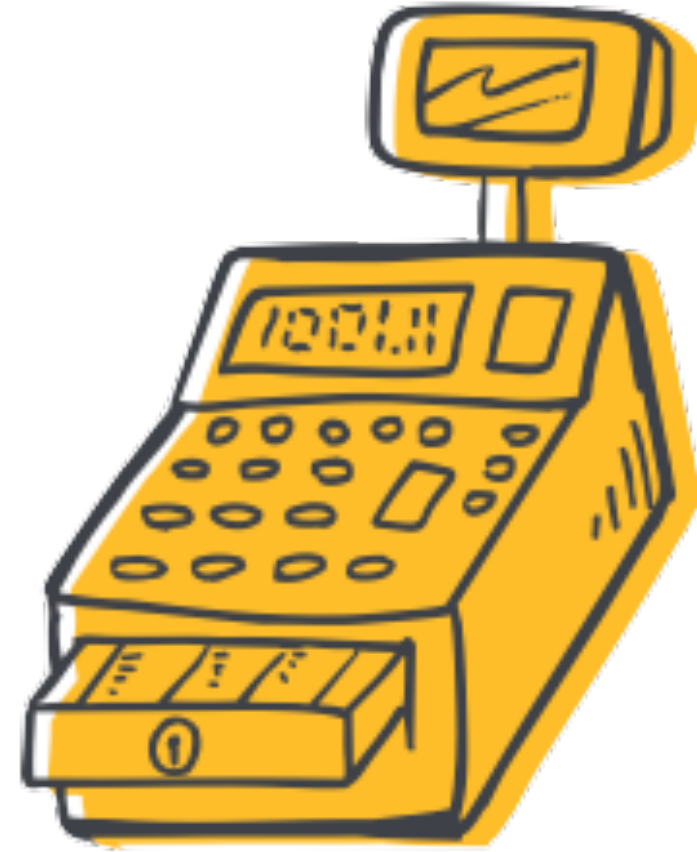
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